

Colinas Products, LLC

Profit and Loss by Month

May 1, 2025-April 30, 2026

	MAY 2025	JUN 2025	JUL 2025	AUG 2025	SEP 2025	OCT 2025	NOV 2025	DEC 2025	JAN 2026	FEB 2026	MAR 2026	APR 2026	TOTAL
Income													
Online Sales	473.90	422.27	191.67	264.26	559.17	388.27	232.78	56.52	294.04	377.06	214.65	925.85	4,400.44
Sales	719,378.73	818,202.47	832,826.86	866,892.76	734,318.24	778,892.29	734,664.87	621,762.69	571,196.25	602,618.26	737,063.70	542,393.83	\$8,560,210.95
Returned Check	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total for Sales	719,378.73	818,202.47	832,826.86	866,892.76	734,318.24	778,892.29	734,664.87	621,762.69	571,196.25	602,618.26	737,063.70	542,393.83	\$8,560,210.95
Unapplied Cash Payment Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unapplied Checks Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total for Income	719,852.63	818,624.74	833,018.53	867,157.02	734,877.41	779,280.56	734,897.65	621,819.21	571,490.29	602,995.32	737,278.35	543,319.68	\$8,564,611.39
Cost of Goods Sold													
COGS - Equipment Rental				680.00									680.00
COGS - Food Purchase Online Sales	379.12	337.82	153.34	211.41	447.34	310.62	186.23	45.22	235.24	301.65	171.72	740.68	3,520.39
COGS - Food Purchases	522,710.68	596,050.95	606,710.49	633,078.92	535,979.18	537,831.83	487,059.00	396,004.70	383,483.04	401,864.13	486,038.12	345,719.28	5,932,530.32
COGS - Lab Tests						600.29		692.36		1,209.12	585.29		3,087.06
COGS - Labor													
COGS Labor - Driver													
COGS Labor - Driver Payroll Taxes	370.22	290.70	290.70	414.27	290.70	379.12	295.56	317.35	718.52	599.03	317.35	290.70	4,574.22
COGS Labor - Driver Payroll Wages	4,839.43	3,800.00	3,800.00	5,415.21	3,800.00	4,955.94	3,863.42	4,148.46	4,931.51	4,307.01	4,148.46	3,800.00	51,809.44
COGS Labor - Driver Subcontractor	9,541.95	8,985.49	9,441.66	13,551.19	7,618.19	9,544.32	8,364.16	7,943.14	9,531.56	7,941.27	8,237.27	7,631.77	108,331.97
Total for COGS Labor - Driver	14,751.60	13,076.19	13,532.36	19,380.67	11,708.89	14,879.38	12,523.14	12,408.95	15,181.59	12,847.31	12,703.08	11,722.47	\$164,715.63
COGS Labor - Production													
COGS Labor - Production Payroll Taxes	1,262.49	963.75	749.70	953.50	749.70	937.12	803.28	562.31	1,089.75	553.80	459.00	459.00	9,543.40
COGS Labor - Production Payroll Wages	12,250.00	9,800.00	9,800.00	12,463.97	9,800.00	12,250.00	10,500.31	7,350.56	7,500.00	6,000.00	6,000.00	6,000.00	109,714.84
COGS Labor - Production Subcontractor	30,952.54	41,378.06	48,636.07	43,492.92	31,860.79	39,151.44	30,783.93	37,682.16	49,619.04	43,713.99	49,058.63	51,751.18	498,080.75
Total for COGS Labor - Production	44,465.03	52,141.81	59,185.77	56,910.39	42,410.49	52,338.56	42,087.52	45,595.03	58,208.79	50,267.79	55,517.63	58,210.18	\$617,338.99
COGS Labor - Sales													
COGS - Sales Commission	7,944.19	4,134.11	8,044.18	8,028.79	4,851.63	7,547.79	6,231.43	9,364.30	2,058.77	6,918.68	7,491.18	7,206.41	79,821.46
Total for COGS Labor - Sales	7,944.19	4,134.11	8,044.18	8,028.79	4,851.63	7,547.79	6,231.43	9,364.30	2,058.77	6,918.68	7,491.18	7,206.41	\$79,821.46
COGS Labor - Warehouse													
COGS Labor - Warehouse Subcontractor	14,613.77	11,849.67	13,433.45	19,007.63	10,703.75	13,341.50	11,201.70	11,930.90	10,675.00	7,631.67	7,790.02	8,740.02	140,919.08
Total for COGS Labor - Warehouse	14,613.77	11,849.67	13,433.45	19,007.63	10,703.75	13,341.50	11,201.70	11,930.90	10,675.00	7,631.67	7,790.02	8,740.02	\$140,919.08
Total for COGS - Labor	81,774.59	81,201.78	94,195.76	103,327.48	69,674.76	88,107.23	72,043.79	79,299.18	86,124.15	77,665.45	83,501.91	85,879.08	\$1,002,795.16

Colinas Products, LLC

Profit and Loss by Month

May 1, 2025-April 30, 2026

	MAY 2025	JUN 2025	JUL 2025	AUG 2025	SEP 2025	OCT 2025	NOV 2025	DEC 2025	JAN 2026	FEB 2026	MAR 2026	APR 2026	TOTAL
COGS - Merchant Account Fees	801.99	1,002.56	550.26	521.91	1,131.34	909.48	795.40	1,055.87	698.73	557.60	946.87	546.53	9,518.54
COGS - Rebates	4,121.10	4,961.38	8,833.31	4,865.30	6,376.51	4,745.82	5,205.48	5,808.76	5,909.06	6,322.68	5,702.35	2,969.92	65,821.67
COGS - Shipping, Freight & Delivery	696.50	534.45	2,806.97	896.19	40.89	0.00	208.09	296.91	426.18	313.60	375.18	908.94	7,503.90
COGS - Small Tools and Equipment	949.21	4,337.61			1,330.79	87.90					1,371.15		8,076.66
COGS - Supplies	22,922.71	40,972.37	34,514.53	27,043.61	19,363.40	21,534.57	13,286.44	30,162.16	11,663.64	24,477.82	16,861.03	28,098.78	290,901.06
Total for Cost of Goods Sold	634,355.90	729,398.92	747,764.66	770,624.82	634,344.21	654,127.74	578,784.43	513,365.16	488,540.04	512,712.05	595,553.62	464,863.21	\$7,324,434.76
Gross Profit	85,496.73	89,225.82	85,253.87	96,532.20	100,533.20	125,152.82	156,113.22	108,454.05	82,950.25	90,283.27	141,724.73	78,456.47	\$1,240,176.63
Expenses													
Advertising & Marketing													
Marketing	2,089.71	2,448.90	4,085.45	3,548.98	2,325.92	4,817.41	6,779.91	4,758.09		1,759.48	2,100.40	1,183.44	35,897.69
Marketing VP	12,833.00												12,833.00
Website	77.70	77.70	827.70	77.70	77.70	1,089.45	928.88	1,089.45	554.32	78.88	78.88	78.88	5,037.24
Total for Advertising & Marketing	15,000.41	2,526.60	4,913.15	3,626.68	2,403.62	5,906.86	7,708.79	5,847.54	554.32	1,838.36	2,179.28	1,262.32	\$53,767.93
Auto and Truck Expenses													
Auto Repairs & Maintenance	1,674.29	309.25	2,239.42	414.77	670.71	280.06	2,542.41	2,224.43	585.06	1,872.19	526.47	9.50	13,348.56
Gas	4,280.48	4,429.65	5,674.68	5,077.31	4,726.75	4,075.02	3,974.12	3,660.37	2,967.11	3,641.73	5,411.35	5,697.34	53,615.91
Rent Expense (Auto)	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	5,811.94	69,743.28
Toll / Parking	1,687.59	5,176.67	2,400.00	2,596.37	2,746.22	2,382.50	2,040.42	1,700.00	1,740.00	1,850.52	2,409.27	1,990.05	28,719.61
Vehicle Reg/ Insp						92.00	100.00	249.30			110.00		551.30
Total for Auto and Truck Expenses	13,454.30	15,727.51	16,126.04	13,900.39	13,955.62	12,641.52	14,468.89	13,646.04	11,104.11	13,176.38	14,269.03	13,508.83	\$165,978.66
Business Licenses and Permits													
Business Licenses and Permits	1,223.51	3,627.08	1,845.59	2,789.00	1,748.76	2,843.54		2,589.16	1,854.22	1,479.72	627.76	1,009.40	21,637.74
EE Training / Continuing Education													
EE Training / Continuing Education	2,897.00	2,897.00	2,897.00		824.00	2,897.00	730.50			2,250.00	2,250.00	2,250.00	19,892.50
Equipment													
Equipment Repairs & Maint.	500.00		3,502.37					752.37	90.87	554.30	81.56		5,481.47
Total for Equipment	500.00		3,502.37					752.37	90.87	554.30	81.56		\$5,481.47
G&A													
Bank Service Charges	526.07	571.10	1,452.27	647.49	932.87	689.08	564.68	561.01	464.43	551.14	614.53	543.95	8,118.62
Dues and Subscriptions			150.00		269.83						250.00		669.83
Office Supplies & General Expense	416.45	461.74	839.58	1,690.88	491.90	844.67	721.18	2,131.29	318.46	54.86	730.28	400.09	9,101.38
Software Expense	1,510.91	1,319.06	1,341.79	4,274.92	1,648.32	2,210.12	1,467.84	1,453.13	1,200.67	782.67	744.29	1,438.37	19,392.09
Total for G&A	2,453.43	2,351.90	3,783.64	6,613.29	3,342.92	3,743.87	2,753.70	4,145.43	1,983.56	1,388.67	2,339.10	2,382.41	\$37,281.92
Insurance Expense													
Insurance - Auto	1,761.42	5,696.96	1,761.42	5,676.98	1,761.42	3,045.26	2,498.10	2,506.10	2,506.10	2,506.13	1,342.39	5,132.31	36,194.59
Insurance - Equipment	240.08	240.08	240.08	240.08	240.08	240.08	240.08	240.08	240.08	240.08	240.08	240.08	2,880.96
Insurance - General Liability			3,490.99	371.78	729.01	3,461.78	371.78	1,003.10	5,336.60	2,662.89	2,532.98	3,724.40	23,685.31
Total for Insurance Expense	2,001.50	5,937.04	5,492.49	6,288.84	2,730.51	6,747.12	3,109.96	3,749.28	8,082.78	5,409.10	4,115.45	9,096.79	\$62,760.86
Late Fees & Penalties													
Late Fees & Penalties												86.26	86.26

Colinas Products, LLC

Profit and Loss by Month

May 1, 2025-April 30, 2026

	MAY 2025	JUN 2025	JUL 2025	AUG 2025	SEP 2025	OCT 2025	NOV 2025	DEC 2025	JAN 2026	FEB 2026	MAR 2026	APR 2026	TOTAL
Legal Fees							0.00						0.00
Meals	246.70	996.38	1,032.19	492.00	527.67	13.09	228.38	2,072.97	366.79	73.71	219.59	20.11	6,289.58
Payroll Expenses													
Admin Payroll Taxes	209.10	152.25	114.75	114.75	114.75	114.75	114.75	114.75	218.55	218.55	218.55	218.55	1,924.05
Admin Payroll Wages	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
Admin Subcontractor Labor	13,485.63	9,233.10	8,093.10	9,863.10	7,843.10	9,206.20	8,080.00	9,863.10	8,730.50	7,843.10	8,263.10	9,443.10	109,947.13
Employee Benefits	2,652.00	2,550.92	2,550.92	3,043.51	2,550.92	2,535.60	2,550.92	2,535.60	2,550.92	2,550.92	2,319.72	2,304.40	30,696.35
Management - Guaranteed Payments									3,000.00	1,500.00	3,000.00		7,500.00
Total for Payroll Expenses	17,846.73	13,436.27	12,258.77	14,521.36	12,008.77	13,356.55	12,245.67	14,013.45	15,999.97	13,612.57	15,301.37	13,466.05	\$168,067.53
Professional Fees	17,771.63	12,250.00	12,600.00	12,700.00	12,290.00	12,250.00	19,869.83	8,472.65	1,250.00	1,250.00	1,250.00	1,250.00	113,204.11
Rent or Lease of Buildings													
Dumping & Recycling Fees	717.90	1,052.33	1,521.32	1,251.44	1,349.17	1,634.26	1,153.81	1,158.78	967.76	1,083.85	1,091.79	1,254.61	14,237.02
Rent Expense - Gattis	19,000.00	19,000.00	19,000.00	19,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	212,000.00
Repairs & Maintenance	1,339.64	2,775.23	3,888.64	4,440.10	1,099.64	2,361.90	2,352.92	1,422.97	1,575.43	1,000.37	657.87	1,782.99	24,697.70
Repairs & Maintenance - Cost of Labor	0.00	0.00	4,366.10	4,530.00	2,887.00	4,231.25	7,096.75	4,813.97	3,790.28	3,197.50	5,061.25	5,483.37	45,457.47
Utilities - Gattis	4,067.92	4,634.64	6,946.33	10,444.93	5,695.47	5,603.94	6,125.34	5,026.85	4,665.48	4,522.30	4,449.95	5,875.07	68,058.22
Total for Rent or Lease of Buildings	25,125.46	27,462.20	35,722.39	39,666.47	28,031.28	30,831.35	33,728.82	29,422.57	27,998.95	26,804.02	28,260.86	31,396.04	\$364,450.41
Sales Expense													
7 Pecados Sales Contractor	4,000.00	1,200.00	3,200.00	4,000.00	3,066.70	3,893.32	3,226.67	2,413.33		800.00	5,813.41	3,200.00	34,813.43
Total for Sales Expense	4,000.00	1,200.00	3,200.00	4,000.00	3,066.70	3,893.32	3,226.67	2,413.33		800.00	5,813.41	3,200.00	\$34,813.43
Travel Expense	513.89		861.26		44.38	226.00	66.41					302.00	\$2,013.94
Meals			608.16	366.95			467.13	124.40	13.51	145.76	235.75		1,961.66
Total for Travel Expense	513.89		1,469.42	366.95	44.38	226.00	533.54	124.40	13.51	145.76	235.75	302.00	\$3,975.60
Total for Expenses	103,034.56	88,411.98	104,843.05	104,964.98	80,974.23	95,350.22	98,604.75	87,249.19	69,299.08	68,782.59	76,943.16	79,230.21	\$1,057,688.00
Net Operating Income	-17,537.83	813.84	-19,589.18	-8,432.78	19,558.97	29,802.60	57,508.47	21,204.86	13,651.17	21,500.68	64,781.57	-773.74	\$182,488.63
Other Income													
Ask Maria		-891.00	-1,039.27										-1,930.27
Cash Back Rewards			751.77	194.86		755.46	356.46	299.17	596.30	1,147.21	1,135.89		5,237.12
Customer Credit Card Fees				97.56	99.00	76.70	153.67	69.60	86.12	23.18	69.25	17.70	692.78
Early Pay Discounts		16.47											16.47
Interest Earned	863.82	1,118.18	908.10	744.14	853.30	807.09	810.81	832.01	762.74	54.78	58.80	0.15	7,813.92
Total for Other Income	863.82	243.65	620.60	1,036.56	952.30	1,639.25	1,320.94	1,200.78	1,445.16	1,225.17	1,263.94	17.85	\$11,830.02
Other Expenses													
Interest Expense	8,825.35	11,009.04	9,120.94	8,246.87	9,235.36	8,272.80	7,769.29	8,585.66	9,792.83	10,709.43	12,212.59	11,324.12	115,104.28
Legal Settlement							18,000.00						18,000.00

Colinas Products, LLC

Profit and Loss by Month

May 1, 2025-April 30, 2026

	MAY 2025	JUN 2025	JUL 2025	AUG 2025	SEP 2025	OCT 2025	NOV 2025	DEC 2025	JAN 2026	FEB 2026	MAR 2026	APR 2026	TOTAL
Rent Expense - Brandi	3,866.15	5,689.49	5,707.68	5,771.24	5,677.27	5,751.99	5,705.73	5,714.85	5,792.17	17,171.53	5,697.46	9,472.05	\$82,017.61
Repairs & Maintenance - Brandi									1,020.00	900.00	4,830.00		6,750.00
Utilities - Brandi	521.43	510.02	472.64	191.51	765.66	426.49	426.57	393.21	298.64	271.00	248.79	199.91	4,725.87
Total for Rent Expense - Brandi	4,387.58	6,199.51	6,180.32	5,962.75	6,442.93	6,178.48	6,132.30	6,108.06	7,110.81	18,342.53	10,776.25	9,671.96	\$93,493.48
Taxes Paid - Property Tax	5,878.77						5,619.39				9,560.29		21,058.45
Taxes Paid - Texas Franchise Tax	13,500.00				-6,576.67								6,923.33
Total for Other Expenses	32,591.70	17,208.55	15,301.26	14,209.62	9,101.62	14,451.28	37,520.98	14,693.72	16,903.64	29,051.96	32,549.13	20,996.08	\$254,579.54
Net Other Income	-31,727.88	-16,964.90	-14,680.66	-13,173.06	-8,149.32	-12,812.03	-36,200.04	-13,492.94	-15,458.48	-27,826.79	-31,285.19	-20,978.23	-\$242,749.52
Net Income	-49,265.71	-16,151.06	-34,269.84	-21,605.84	11,409.65	16,990.57	21,308.43	7,711.92	-1,807.31	-6,326.11	33,496.38	-21,751.97	-\$60,260.89